

**REGIONAL SCHOOL FOR PUBLIC ADMINISTRATION  
DANILOVGRAD**

**Financial Statements  
Year Ended December 31, 2012  
and Independent Auditors' Report**

**REGIONAL SCHOOL FOR PUBLIC ADMINISTRATION  
DANILOVGRAD**

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## INDEPENDENT AUDITORS' REPORT

### To the Management of Regional School for Public Administration, Branelovica, Danilovgrad

We have audited the accompanying financial statements (pages from 2 to 21) of Regional School for Public Administration (hereinafter the "ReSPA"), which comprise the statement of financial position as at December 31, 2012, and the statement of comprehensive income for the year ended December 31, 2012, statement of changes in equity and statement of cash flows for the year then ended, as well as the summary of significant accounting policies and other explanatory notes.

#### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the International Financial Reporting Standards, as well as maintaining internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### *Auditor's Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entities' internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide solid basis for our audit opinion.

#### *Opinion*

In our opinion, the financial statements present fairly, in all material aspects, the financial position of Regional School for Administration, Branelovica, Danilovgrad, for the year ended December 31, 2012 in accordance with the International Financial Reporting Standards.

#### *Other issues*

Financial statements for the period from January 1 through June 23, 2011, were audited by another auditor, which expressed the unmodified opinion in the report issued as at November 14, 2011.



Deloitte d.o.o., Podgorica  
Podgorica  
May 13, 2013

**REGIONAL SCHOOL FOR PUBLIC ADMINISTRATION  
DANILOVGRAD**

**STATEMENT OF COMPREHENSIVE INCOME**  
Year ended December 31, 2012  
(In EUR)

	Notes	Year ended December 31, 2012	For the period from June 22, 2011 through December 31, 2011	<i>Audited by another auditor</i> For the period from January 1 through June 22, 2011
<b>OPERATING INCOME</b>		2,365,929	1,014,545	699,349
Sales income	4	295,340	143,443	178,065
Other operating income	5	2,070,589	871,102	521,284
<b>OPERATING EXPENSES</b>		(2,140,164)	(1,096,227)	(403,095)
Materials, fuel and energy used	6	(130,565)	(52,512)	(72,810)
Staff costs	7	(682,463)	(316,648)	(138,970)
Depreciation and amortization	8	(227,935)	(80,338)	(115,674)
Other operating expenses	9	(1,099,201)	(646,729)	(75,641)
<b>PROFIT / (LOSS) FROM OPERATIONS</b>		225,765	(81,682)	296,254
Finance expenses, net		241	856	23
<b>NET PROFIT/(LOSS) FROM OPERATIONS</b>		226,006	(80,826)	296,277
Other comprehensive income			-	-
<b>Total comprehensive income</b>		226,006	(80,826)	296,277

The accompanying notes on the following pages  
are an integral part of these financial statements.

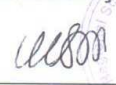
As suggested and initiated by Budget Board, these financial statements were submitted to the Management Board of the Regional School for Public Administration, Branelovica, Danilovgrad for their review as at April 17, 2013.

Signed on behalf of Regional School for Public Administration by:

Head of Finance :

  
\_\_\_\_\_  
(Vlatko Naumovski)

ReSPA Director:

  
\_\_\_\_\_  
(Suad Musić)

**REGIONAL SCHOOL FOR PUBLIC ADMINISTRATION  
DANILOVGRAD**

**STATEMENT OF FINANCIAL POSITION**  
**As of December 31, 2012**  
**(In EUR)**

	<b>Notes</b>	<b>December 31, 2012</b>	<b>December 31, 2011</b>	<i>Audited by another auditor</i> <b>June 22, 2011</b>
<b>ASSETS</b>				
<b>Non-current assets</b>				
		624,541	784,326	814,917
Intangible assets	10	824	355	-
Property, plant and equipment	11	623,717	783,971	814,917
		<u>1,268,289</u>	<u>1,134,346</u>	<u>1,541,080</u>
<b>Current assets</b>				
	12	11,726	16,832	4,053
Inventories	13	15,694	169,190	195,834
Accounts receivable	14	1,239,063	947,792	1,341,193
Cash and cash equivalents		1,806	-	-
Prepaid value added tax		-	532	-
		<u>1,892,830</u>	<u>1,918,672</u>	<u>2,355,997</u>
<b>Total assets</b>				
<b>EQUITY AND LIABILITIES</b>				
<b>Equity and reserves</b>				
		512,187	286,181	367,007
Retained earnings		286,181	367,007	367,007
Accumulated loss		226,006	(80,826)	-
<b>Short-term liabilities</b>				
		1,380,643	1,632,491	1,988,990
Short-term accounts payable	15	146,005	436,144	459,935
Short-term finance liabilities		-	1,800	-
Accrued liabilities	16	1,234,638	1,194,547	1,529,055
		<u>1,892,830</u>	<u>1,918,672</u>	<u>2,355,997</u>
<b>TOTAL EQUITY AND LIABILITIES</b>				

The accompanying notes on the following pages  
are an integral part of these financial statements.

**STATEMENT OF CHANGES IN EQUITY**  
Year ended December 31, 2012  
(In EUR)

Content / Description	Retained earnings	Loss	Total
<b>Balance, January 1, 2011</b>	61,528	-	61,528
Adjustment of the opening balance	9,202	-	9,202
Net profit for the period	296,277	-	296,277
<b>Balance, June 22, 2011</b>	<u>367,007</u>	<u>-</u>	<u>367,007</u>
<b>Balance, June 23, 2011</b>	367,007	-	367,007
Net loss for the year	-	(80,826)	(80,826)
<b>Balance, December 31, 2011</b>	<u>367,007</u>	<u>(80,826)</u>	<u>286,181</u>
<b>Balance, January 1, 2012</b>	367,007	(80,826)	286,181
Net profit for the period	226,006	-	226,006
<b>Balance, December 31, 2012</b>	<u>593,013</u>	<u>(80,826)</u>	<u>512,187</u>

The accompanying notes on the following pages  
are an integral part of these financial statements.

**REGIONAL SCHOOL FOR PUBLIC ADMINISTRATION  
DANILOVGRAD**

**STATEMENT OF CASH FLOWS**  
Year ended December 31, 2012  
(In EUR)

<b>Category/Position</b>	<b>Year ended December 31, 2012</b>	<b>For the period from June 22, 2011 through December 31, 2011</b>	<i>Audited by another auditor For the period from January 1 through June 22, 2011</i>
<b>Cash flows from operating activities</b>			
Inflow from operating activities	2,311,259	436,929	232,469
Sales and advances	294,075	147,850	182,469
Interest receipts from operating activities	264	901	-
Other cash generated from operating activities	2,016,920	288,178	50,000
Outflow from operating activities	(2,003,197)	(777,772)	(284,473)
Payments to suppliers and given advances	(1,315,131)	(467,876)	-
Staff costs	(688,043)	(309,896)	(284,473)
Interests paid	(23)	-	-
<b>Net cash flow from operating activities</b>	<b>308,062</b>	<b>(340,843)</b>	<b>(52,004)</b>
<b>Cash flows from investing activities</b>			
Outflow from investing activities	(16,791)	(49,747)	(22,083)
<b>Net cash flow from investing activities</b>	<b>(16,791)</b>	<b>(49,747)</b>	<b>(22,083)</b>
<b>Cash flows from financing activities</b>			
Outflow from financing activities	-	(2,811)	-
<b>Net cash flow from financing activities</b>	<b>-</b>	<b>(2,811)</b>	<b>-</b>
<b>Net cash flows</b>	<b>291,271</b>	<b>(393,401)</b>	<b>(74,087)</b>
<b>Cash at the beginning of reporting period</b>	<b>947,792</b>	<b>1,341,193</b>	<b>1,415,280</b>
<b>Cash at the end of reporting period</b>	<b>1,239,063</b>	<b>947,792</b>	<b>1,341,193</b>

**NOTES TO THE FINANCIAL STATEMENTS  
Year Ended December 31, 2012**

**1. FOUNDATION AND BUSINESS ACTIVITY**

In June 2003 the Council of Ministers of the European Union adopted "The Solun's Agenda for the Western Balkans: Towards European Integration" which supported the creation of a regional mechanism for training and education of state employees.

In accordance with the "The Solun's Agenda for the Western Balkans: Towards European Integration" in May 2006 in Brussels, "Protocol on Cooperation in the creation of the Regional School of Public Administration (hereinafter ReSPA)" was signed between the governments of Republic of Albania, Bosnia and Herzegovina, Republic of Croatia, FYR Macedonia, Montenegro and Republic of Serbia in the presence of representatives of the European Commission. After signing the Protocol on cooperation and the foundation of ReSPA, Board of Directors of ReSPA has been formed, comprising representatives of ReSPA member countries. Also, ReSPA Secretariat has been formed, comprising representatives of the Organization for Economic Development and Co-operation. At the invitation of the European Commission, all member countries had the opportunity to apply for the head office of ReSPA, and afterwards, at the VI Board Meeting of ReSPA, which took place as at January 31, 2008 in Paris, it was decided that the head office will be in Danilovgrad.

After signing the Letter of support in Ljubljana as at June 12, 2008, six countries have committed themselves to sign the Agreement on the Foundation of a Regional School of Public Administration. Agreement on the Foundation of the Regional School of Public Administration was signed November 21, 2008 in Podgorica by the representatives of five member countries of ReSPA, while Bosnia and Herzegovina signed the agreement in 2009.

In accordance with the International Agreement on the Foundation of ReSPA, the agreement is in effect seven years after the date of its entry into force upon signing with the possibility of its extension. At the end of the fifth year of this Agreement enacted and in force, ReSPA member countries will decide in two thirds majority if this agreement is to be annexed for seven years more.

The project of the Regional School of Public Administration is one of the most important projects in the European Union (EU) in Western Balkan, which was initiated in order to promote regional cooperation in the field of public administration, strengthening of administrative capacity and personnel development in accordance with the principles of European administrative territory. It is planned that ReSPA by its activities encourage cooperation between institutions of public administration of the member countries and institutions of other countries of the EU in order to contribute to exchange of information and experiences in purpose of improving and promoting good practice.

ReSPA is common regional institution, where state employees from member countries get high-quality training in public administration, in order to strengthen administrative capacity and human resources development in candidate countries and potential candidate member countries for European Union (EU) in the Western Balkans. At the same time, ReSPA is helping promote the professional management system of the member countries towards the European Union and is becoming a core of network of existing schools of public administration in the Western Balkans, with the advisory role in the improvement of the civil sector in the region.

As an operational part of ReSPA, the hotel performs its activities and its capacities are used solely for board and lodging of participants and coaches attending the trainings in the education activities conducted by ReSPA.

The Government of Montenegro as the host country has provided all necessary conditions, including the offices for ReSPA with complete equipment and facilities for training, necessary for the effective performance of its functions, as well as the hotel building and surrounding land free of charge, in accordance with the Agreement on establishing the ReSPA and Agreement concluded between the ReSPA and the Government of Montenegro on the seat and the functioning of ReSPA in the host country ("Host Country Agreement").

As of the date of enacting of the International Agreement on Foundation of ReSPA through June 23, 2011, the Directorate for Human Resources of Montenegro was appointed by the Board of ReSPA as temporary manager of ReSPA. After signing the Agreement between ReSPA and the Government of Montenegro on the seat and the functioning of ReSPA in the host country as at June 23 2011, the management obligations of ReSPA became the responsibility of the management members of ReSPA itself.

ReSPA is located in Danilovgrad (Bralenovica) as an institution providing education and training at the regional level and beyond.



**NOTES TO THE FINANCIAL STATEMENTS**  
**Year Ended December 31, 2012**

**2. BASIS OF PREPARATION AND PRESENTATION OF THE FINANCIAL STATEMENTS AND ACCOUNTING CONVENTION**

**2.1. Statement of compliance**

The accompanying financial statements present the annual financial statements of ReSPA prepared in accordance with International Financial Reporting Standards (IFRS).

**2.2. Comparative data**

As comparable data in the statement of comprehensive income, statement of changes in equity and statement of cash flows ReSPA disclosed data as of June 22, 2011 for the period from January 1 through June 22, 2011.

**2.3. Basis of Preparation and Presentation of Financial Statements**

The accompanying financial statements have been prepared under purchase price convention.

The amounts in the accompanying financial statements are disclosed in EUR.

In the preparation of the accompanying financial statements as of December 31, 2012, ReSPA has adhered to the direct method of reporting on cash flows.

**2.4. Effect and Application of Newly Issued and Amended IFRS**

*Standards and Interpretations effective in the current period*

The following amendments to the existing standards issued by the International Accounting Standards Board and interpretations (IFRIC) issued by the International Financial Reporting Interpretations Committee were effective for the current period:

- Amendments to IFRS 1 "First-time Adoption of IFRS" – Severe Hyperinflation (effective for annual periods beginning on or after July 1, 2011);
- Amendments to IFRS 1 "First-time Adoption of IFRS" – Removal of Fixed Dates for First-time Adopters (effective for annual periods beginning on or after July 1, 2011);
- Amendments to IFRS 7 "Financial Instruments: Disclosures" – Transfer of Financial Assets (effective for annual periods beginning on or after July 1, 2011),
- Amendments to IAS 12 "Income Taxes" - Deferred Tax: Recovery of Underlying Assets (effective for annual periods beginning on or after January 1, 2012).

The adoption of these amendments to the existing standards and interpretations has not led to any changes in the Company's accounting policies.

*Standards and Interpretations Issued not yet Effective*

At the date of authorization of these financial statements the following standards, revisions and interpretations were in issue but not yet effective:

- IFRS 9 (revised in 2010) "Financial Instruments" (effective for annual periods beginning on or after January 1, 2015),
- Amendments to IFRS 9 "Financial Instruments" and IFRS 7 "Financial Instruments: Disclosures" – Mandatory Effective Date of IFRS 9 and Transition Disclosures " (effective for annual periods beginning on or after January 1, 2015),
- IFRS 10 "Consolidated Financial Statements" (effective for annual periods beginning on or after January 1, 2013),
- IFRS 11 "Joint Arrangements" (effective for annual periods beginning on or after January 1, 2013),
- IFRS 12 "Disclosures of Involvement with Other Entities" (effective for annual periods beginning on or after January 1, 2013),

**NOTES TO THE FINANCIAL STATEMENTS**  
**Year Ended December 31, 2012**

**2. BASIS OF PREPARATION AND PRESENTATION OF THE FINANCIAL STATEMENTS AND ACCOUNTING CONVENTION (Continued)**

**2.4. Effect and Application of Newly Issued and Amended IFRS (Continued)**

*Standards and Interpretations Issued not yet Effective (Continued)*

- Amendments to IFRS 10, IFRS 11 and IFRS 12 “ Consolidated Financial Statements, Joint Arrangements and Disclosures of Involvement with Other Entities: Transition Manual” (effective for annual periods beginning on or after January 1, 2013),
- IAS 27 (revised in 2011) “Separate Financial Statements” (effective for annual periods beginning on or after January 1, 2013),
- IAS 28 (revised in 2011) “Investments in Associates and Joint Ventures” (effective for annual periods beginning on or after January 1, 2013),
- IFRS 13 “Fair Value Measurement” (effective for annual periods beginning on or after January 1, 2013),
- Amendments to IAS 19 “Employee Benefits” (effective for annual periods beginning on or after January 1, 2013),
- Amendments to IFRS 1 “Government loans” (effective for annual periods beginning on or after January 1, 2013),
- Amendments to IFRS 7 “Financial Instruments: Disclosures” – Offsetting Financial Assets and Financial Liabilities (effective for annual periods beginning on or after January 1, 2013),
- Amendments to IAS 1 “Presentation of Financial Statements” - Presentation of Items of Other Comprehensive Income (effective for annual periods beginning on or after July 1, 2012),
- Amendments to IAS 32 “Financial instruments: presentation” – Offsetting Financial Assets and Financial Liabilities (effective for annual periods beginning on or after January 1, 2014),
- Annual Improvements to IFRSs for 2009-2011 cycle published on May 2012 (effective for annual periods beginning on or after January 1, 2013),
- IFRIC 20 “Stripping Costs in the Production Phase of a Surface Mine” (effective for annual periods beginning on or after January 1, 2013),
- Amendments to IFRS 10, IFRS 12 and IAS 27 - an exception to consolidating particular subsidiaries of an investment entity pursuant to IFRS 10 “Consolidated Financial Statements” (effective for annual periods beginning on or after January 1, 2014).

The ReSPA’s management has elected not to adopt these standards, revisions and interpretations in advance of their effective dates. The management anticipates that the adoption of these standards, revisions and interpretations will have no material impact on the financial statements of ReSPA in the period of initial application.

ReSPA did not make required disclosures pursuant to the provisions of IFRS 8 - “Operating Segments” as the Company has only one reportable operating segment, i.e. the whole ReSPA is an operating segment.

ReSPA has not presented the disclosures required by IFRS 7 “Financial Instruments: Disclosures” for the specifics of its operations and internal organization of ReSPA.

**2.4. Use of Estimates**

The presentation of the financial statements requires ReSPA’s management to make best estimates and reasonable assumptions that affect the disclosure of potential receivables and liabilities as of the date of the preparation of the financial statements, and the income and expenses arising during the accounting period. These estimations and assumptions are based on information available as of the date of preparation of the financial statements. However, future actual results may vary from these estimates. These estimations mostly refer to the estimations of the useful life of equipment and reserves.

**NOTES TO THE FINANCIAL STATEMENTS**  
**Year Ended December 31, 2012**

**3. SUMMARY OF THE SIGNIFICANT ACCOUNTING POLICIES**

**3.1. Income and Expense**

Income is measured at the fair value of the consideration received or receivable, for the products sold and services rendered in the regular course of business of ReSPA.

Revenues from sales are recorded according to the accrual basis in accordance with the agreed conditions of sale.

Income is measured at the fair value of the consideration received or receivable, for the products sold and services rendered in the regular course of business, less discounts.

At the time when income is recognized, the related expenditure is also recognized (as per the "matching principle"). The expense is charged to the statement of comprehensive income in the accounting period to which it relates, and when it does not qualify to be recognized within assets.

Interest income and interest expense are credited or charged to the statement of comprehensive income in the accounting period to which they relate.

**3.2. Employee Benefits**

Pursuant to the provisions of Chapter "X - privileges and immunities" of Agreement on Foundation of ReSPA signed in Podgorica as at November 21, 2008 i.e. Certificate on registration issued by Ministry of foreign affairs of Montenegro - Department for consular affairs and diasporas, and pursuant to the provisions of the Article 166, paragraph 1 of the Law on General Administrative Procedure and on the basis of Article 184, paragraph 1) item 1) of Law on General Administrative Procedure (Official Gazette of Montenegro No. 60/02, 60/03 and 32/11) and on the basis of Article 18a paragraph 4) item 1) Law on Social Security (Official Gazette of Montenegro No. 86/09, 78/10, 14/12), ReSPA is free from custom fees, taxes and other fiscal benefits.

**3.3. Foreign Exchange Gains and Losses**

All assets and liabilities denominated in foreign currencies as of the statement of financial position date are translated to EUR by applying the official exchange rates as of that date. Business transactions denominated in foreign currencies to EUR by applying the official exchange rates published by the Central Bank of Montenegro at the each transaction date. Foreign exchange gains or losses arising upon the translation of assets, liabilities and transactions are credited or charged to the statement of comprehensive income within finance income or expenses.

**3.4. Taxes and Contributions**

Pursuant to the provisions of Chapter "X - privileges and immunities" of Agreement on Foundation of ReSPA signed in Podgorica as at November 21, 2008 i.e. Certificate on registration issued by Ministry of foreign affairs of Montenegro - Department for consular affairs and diasporas, and pursuant to the provisions of the Article 166, paragraph 1 of the Law on General Administrative Procedure and on the basis of Article 184, paragraph 1) item 1) of Law on General Administrative Procedure, and according to the following:

- Article 184, paragraph 1) item 1) of Law on Custom (Official Gazette of Montenegro No. 21/08),
- Article 25, paragraph 1) item 8b) of Law on Value Added Tax (Official Gazette of Montenegro No. 04/06, 16/07, 73/10 i 40/11),
- Article 6, paragraph 1) item 1) of Law on Personal Income (Official Gazette of Montenegro No. 37/04, 78/06, 86/09 i 14/12),
- Article 18a paragraph 4) item 1) Law on Social Security (Official Gazette of Montenegro No. 86/09, 78/10, 14/12).

ReSPA is exempt from customs duties, taxes and other fiscal charges.

**NOTES TO THE FINANCIAL STATEMENTS**  
Year Ended December 31, 2012

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**3.5. Intangible Assets**

After the initial recognition, an intangible asset shall be carried at its cost less any accumulated amortization and any accumulated impairment losses. Intangible assets comprise purchased software.

Costs directly attributable to the acquisition of software for which it is probable that the future economic benefits attributable to the asset will flow to the entity over a period exceeding one year, are recognized within intangible assets. Costs incurred based on computer software maintenance and development are disclosed as expense of the period to which they relate.

**3.6. Equipment**

An item is classified as an item of property, plant and equipment if its useful life is longer than one year.

Equipment is stated at cost net decreased for total of accumulated depreciation Cost represents the price billed by suppliers increased for all customs duties, irrecoverable taxes and all other costs incurred in bringing new fixed assets into functional use.

Subsequent expenditures such as the replacement of a part of property or equipment, modification, adaptation or general repair of the assets are recognized as an increase in the net book value of the respective assets, when it is probable that future economic benefits will flow to the Company, and when the cost can reliably be measured.

The maintenance and repair expenses: replacement and installation of spare parts and consumables used, as well as the expenses of day-to-day servicing of equipment are charged to expenses of the period.

The gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset, and is recognized in the statement of comprehensive income.

**3.7. Depreciation and Amortization**

The depreciation of property, plant and equipment is charged to their cost as reduced for the estimated residual amount, using the straight-line method over their estimated useful life. The basic annual rates of depreciation applied were as follows:

	<b>Useful life (in years)</b>	<b>Depreciation Rate (%)</b>	<b>Rate Prescribed by Income Tax Law (%)</b>
Vehicles	7	14.33	15
Computers and other equipment	5	20	30
Other equipment	3-10	33.33-10	20

The depreciation of equipment for tax purposes is calculated using digressive method for the whole period, disregarding the date of activation of such assets.

**3.8. Impairment of Assets**

ReSPA's management reviews the carrying amounts of the intangible and tangible assets. If there is any indication that such assets have been impaired, the recoverable amount of the asset is estimated in order to determine the extent of impairment loss. If the estimated recoverable amount of assets (or cash generating unit) is below their carrying value, the carrying amount of the asset (or cash generating unit) is reduced to its recoverable amount.

**NOTES TO THE FINANCIAL STATEMENTS**  
**Year Ended December 31, 2012**

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**3.9. Inventories**

Inventories are primarily stated at the lower of cost and net realizable value. Cost includes the invoiced value increased for import expenses and other non-recoverable duties, transportation, manipulative and other expenses that can be directly attributed to acquisition. The inventories of materials used are assigned using the weighted-average cost method.

The net realizable value is the price at which inventories may be sold in the normal course of business, less sale realization expenses.

Provisions that are charged to "Other expenses" are made where appropriate in order to reduce the carrying value of such inventories according to the management's best estimate of their net realizable value. Inventories found to be damaged or of a substandard quality are written off in full.

**3.10. Donations of European Commission**

Granted assets i.e. donated assets (IT equipment, furniture for furnishing of facilities given to use of ReSPA and other related equipment), are recognized at cost at the time of admission. The long-term reserves are formed for the amount of the cost value of equipment.

Donations received for the purpose of purchasing equipment and nonmaterial donations (property) are shown as deferred donations and are amortized over the useful life of the donated equipment.

The amounts of depreciation of the donated equipment are recorded as other operating income during the useful life of the donated equipment.

Income generated from a financial assistance of the European Commission comprises grants approved to RESPA for the purpose of financing its operations. Funds received are recognized as income on a systematic and rational basis for the period in the amount necessary to cover the operational costs.

**3.11. Financial Instruments**

Financial assets are classified into the category of accounts receivable. The classification of the financial assets depends on a kind and purpose of a financial instrument and is determined at initial recognition.

*Accounts Receivable*

Accounts receivable and other receivables that have fixed or determinable payments and are not quoted in an active market are measured at amortized cost using the effective interest method, less any impairment based on the management's estimate of their collectability.

*Impairment of Financial Assets*

Financial assets are assessed for impairment as of the financial statements' preparation date. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been impacted.

Objective evidence of financial assets impairment could include the following:

- significant financial difficulty of the legal entity - counterparty; or
- delay or default in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organization.

**NOTES TO THE FINANCIAL STATEMENTS**  
**Year Ended December 31, 2012**

**3. SUMMARY OF THE SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**3.11. Financial Instruments (Continued)**

The book value of accounts receivable is reduced through the allowance account. When an account receivable is not collectible, it is written off through the impairment account. Subsequent collections of the previously written off amounts are disclosed as a decrease in the allowance for impairment. Changes in the book value on the impairment account are recognized in the statement of comprehensive income.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss shall be reversed either directly or by adjusting an allowance account. The reversal shall not result in a carrying amount of the financial asset that exceeds what the amortized cost would have been had the impairment not been recognized at the date the impairment is reversed.

*Derecognition of Financial Assets*

Financial assets cease to be recognized when the Company loses control of the contractual rights governing such instruments, or if it transfers financial assets along with all the risks and rewards of ownership to another entity. In case when the Company neither transfers nor substantially retains any of the risks or returns arising from property, and it retains control over financial assets, it continues to recognize financial assets.

*Cash and Cash Equivalents*

In the statement of cash flows, cash and cash equivalents comprise cash in hand, cash and balances on current bank accounts, and demand deposits placed with commercial banks for the period of up to three months.

*Financial Liabilities*

Financial liabilities are initially measured at fair value, net of transaction costs.

*Derecognition of Financial Liabilities*

ReSPA derecognizes financial liabilities when, and only when, ReSPA's obligations are discharged, cancelled or expired.

**3.12. Fair Value**

It is a policy of ReSPA to disclose the fair value information of those components of assets and liabilities for which published or quoted market prices are readily available, and of those for which the fair value may be materially different than their recorded amounts. In Montenegro, sufficient market experience, stability and liquidity do not exist for the purchase and sale of receivables, investments and other financial assets or liabilities, for which published market prices are presently not readily available. As a result, fair value cannot readily or reliably be determined. The management of ReSPA assesses its overall risk exposure, and in instances in which it estimates that the value of assets stated in its books may have suffered an impairment loss, appropriately, it recognizes a provision made in order to reduce these assets to their estimated recoverable amounts. In the management's opinion, the reported carrying amounts are the most valid and useful reporting values under the present market conditions.

**NOTES TO THE FINANCIAL STATEMENTS**  
**Year Ended December 31, 2012**

**4. SALES INCOME**

		(In EUR)	
	Year ended December 31, 2012	Period from June 23 through December 31, 2011	Period from January 1 through June 22, 2011
Income generated from services rendered-Hotel	295,340	143,443	178,065
	295,340	143,443	178,065

**5. OTHER OPERATING INCOME**

		(In EUR)	
	Year ended December 31, 2012	Period from June 23 through December 31, 2011	Period from January 1 through June 22, 2011
Financial donation (Note 16)	966,845	443,019	61,378
Financial donation in equipment (Note 16)	171,593	68,083	99,906
Membership fees	900,000	360,000	360,000
Provision reversal for the introduction of ISO 9001 and HACCP	32,151	-	-
	2,070,589	871,102	521,284

Income from financial donations, which for the year ended December 31, 2012 amounted EUR 966,845, refers to the funds from donations from the European Commission in accordance with the Contract "Grant Contract 2010/256-128", signed in Brussels as at November 26, 2010 between ReSPA and the European Commission.

In accordance with Article 23, Chapter "X - privileges and immunities" of Agreement on Foundation of ReSPA, all members of the signatories of the agreement are required to pay an annual fee (for the Core Budget) in the amount of EUR 120 000 per member country in 2009, i.e. EUR 150,000 per member country for the next year.

Revenue from membership fees by member countries for the year ended December 31, 2012, for a period from June 23 through December 31, 2011 and the period from January 1 through June 22, 2011, is as shown in the table below:

		(In EUR)	
	Year ended December 31, 2012	Period from June 23 through December 31, 2011	Period from January 1 through June 22, 2011
Republic of Albania	150,000	60,000	60,000
Federation of Bosnia and Herzegovina	150,000	60,000	60,000
Republic of Croatia	150,000	60,000	60,000
Republic of Macedonia	150,000	60,000	60,000
Montenegro	150,000	60,000	60,000
Republic of Serbia	150,000	60,000	60,000
	900,000	360,000	360,000

**NOTES TO THE FINANCIAL STATEMENTS**  
**Year Ended December 31, 2012**

**5. OTHER OPERATING INCOME (Continued)**

Provision for the introduction of ISO 9001 and HACCP for the period from June 23 until December 31, 2011 in the amount of EUR 32.151, refer to the introduction of these quality standards in hotel business. Although certification is not yet finalized, in 2011 the trainings were conducted and executed the start of implementation.

Reversal of provisions for the introduction of ISO 9001 and HACCP that for the period from January 1 through December 31, 2012 amounting EUR 32,151 were related to the suspension of the introduction of these standards referring to the quality of hotel operations. In fact, during 2011 the certification was initiated, the training was completed and the implementation has started, however, as to the issuance date of these financial statements there was no transfer of building between the Directorate for Human Resources and ReSPA, and hence there are no necessary conditions for certification of ISO 9001 and HACCP, RESPA has decided to cancel the provisions that are made on this basis during 2011.

**6. MATERIALS, FUEL AND ENERGY USED**

	<b>Year ended December 31, 2012</b>	<b>Period from June 23 through December 31, 2011</b>	<b>(In EUR) Period from January 1 through June 22, 2011</b>
Cost of goods sold in retail	6,574	6,889	41,855
Cost of goods sold in wholesale	66,325	9,578	-
Maintenance	2,412	7,412	11,549
Fuel and electricity	37,454	19,211	18,387
Office materials	17,800	9,422	1,019
	<u>130,565</u>	<u>52,512</u>	<u>72,810</u>

**7. STAFF COSTS**

	<b>Year ended December 31, 2012</b>	<b>Period from June 23 through December 31, 2011</b>	<b>(In EUR) Period from January 1 through June 22, 2011</b>
Personal income	605,905	261,342	93,070
Per diems for business trips	42,809	25,503	23,626
Transport, accommodation and meals on business trips	33,472	29,110	22,274
Fees and temporary contracts	-	75	-
Cost of labour wears-uniforms	-	326	-
Daily cost of seminars attendance	-	292	-
Other staff costs	277	-	-
	<u>682,463</u>	<u>316,648</u>	<u>138,970</u>

Expenses of personal income for the year ended December 31, 2012 amounting to EUR 605,905 referred to personal income of staff employed at Hotel in the amount of EUR 126,032 and personal income paid to the management and staff of ReSPA in the amount of EUR 479,873.



**NOTES TO THE FINANCIAL STATEMENTS**  
**Year Ended December 31, 2012**

**8. AMORTIZATION AND DEPRECIATION**

	<b>Year ended December 31, 2012</b>	<b>Period from June 23 through December 31, 2011</b>	<b>(In EUR) Period from January 1 through June 22, 2011</b>
Amortization	56,342	12,255	15,768
Amortization of donated assets (Note 16)	171,593	68,083	99,906
	<u>227,935</u>	<u>(80,338)</u>	<u>(115,674)</u>

Cost of depreciation of donated funds for the year ended December 31, 2012 amounted to EUR 171,593 and are related to the amortization of the equipment the ReSPA received as a donation from the European Union in 2010.

**9. OTHER OPERATING EXPENSES**

	<b>Year ended December 31, 2012</b>	<b>Period from June 23 through December 31, 2011</b>	<b>(In EUR) Period from January 1 through June 22, 2011</b>
Seminars	686,621	200,551	-
Bank charges	9,496	2,982	1,000
Marketing and advertisement	4,095	1,249	-
Legal, accounting and consultancy services	40,299	15,300	4,200
Other professional services	14,784	1,200	-
Postal services	34,186	31,553	1,028
Presentation preparation	-	27,392	-
Cost of services and conceptual design	19,200	-	-
Organization of ReSPA activities	9,685	12,795	-
Implementation of EC Grant	189,166	171,070	58,778
Translation services	52,500	23,985	-
Entertainment	8,154	2,146	-
Maintenance services	8,289	2,874	-
Cost of utilities	13,754	4,948	2,113
Fair value adjust of inventories	622	-	1,144
Cost of direct write-off of receivables	188	-	-
Expenses of non-production services	2,608	-	-
Provision for the introduction of ISO 9001 and HACCP	-	32,151	-
Provision for maintenance of hotel inventory	-	48,226	-
Provision for maintenance of the building	-	64,302	-
Fixed assets insurance premiums expenses	2,175	-	-
Other operating expenses	3,379	4,005	7,378
	<u>1,099,201</u>	<u>646,729</u>	<u>75,641</u>

**NOTES TO THE FINANCIAL STATEMENTS**  
**Year Ended December 31, 2012**

**9. OTHER OPERATING EXPENSES (Continued)**

Seminars expenses in the amount of EUR 686,621 refer to the costs of organizing the seminars in ReSPA's premises or the cost of the summer schools organized by ReSPA abroad. Out of this amount, the costs of organizing seminars abroad amounted to EUR 212,128.

Costs of implementation of EC grant of EUR 189,166 refer to the fees of experts and trainers, as well as their per diem, travel expenses and accommodation costs.

**10. INTANGIBLE ASSETS**

As of December 31, 2012, intangible assets of ReSPA amounts EUR 824 and refer to investments in software and licences for software.

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**NOTES TO THE FINANCIAL STATEMENTS  
Year Ended December 31, 2012**

**11. PROPERTY, PLANT AND EQUIPMENT**

	Investment in buildings – property not owned by ReSPA	IT Equipment	Furniture	Vehicles	Tools and small inventory	Work in progress	Total
<b>Cost</b>							
Balance, January 1, 2011	47,769	375,670	496,126	-	16,205	-	935,770
Acquisitions	-	3,402	-	-	6,921	-	10,323
Balance, June 22, 2011	47,769	379,072	496,126	-	23,126	-	946,093
Balance, June 23, 2011	47,769	379,072	496,126	-	23,126	-	946,093
Acquisitions	-	3,398	20,271	24,900	797	-	49,366
Balance, December 31, 2011	47,769	382,470	516,397	24,900	23,923	-	995,459
Balance, January 1, 2012	47,769	382,470	516,397	24,900	23,923	-	995,459
Acquisitions	-	12,805	24,056	20,990	5,006	4,350	67,208
Balance, December 31, 2012	47,769	395,275	540,453	45,890	28,929	4,350	1,062,667
<b>Accumulated Depreciation</b>							
Balance, January 1, 2011	568	6,931	7,886	-	117	-	15,502
Charge for the year	1,132	57,355	48,235	-	8,952	-	115,674
Balance, June 22, 2011	1,700	64,286	56,121	-	9,069	-	131,176
Balance, June 23, 2011	1,700	64,286	56,121	-	9,069	-	131,176
Charge for the period	5,689	30,262	41,348	346	2,668	-	80,313
Balance, December 31, 2011	7,389	94,548	97,469	346	11,737	-	211,489
Balance, January 1, 2012	7,389	94,548	97,469	346	11,737	-	211,489
Charge for the year	6,821	80,845	128,009	4,980	6,805	-	227,460
Balance, December 31, 2012	14,210	175,393	225,478	5,326	18,542	-	438,949
<b>Net Book Value</b>							
<b>December 31, 2012</b>	33,559	219,882	314,975	40,564	10,387	4,350	623,717
<b>December 31, 2011</b>	40,380	287,922	418,928	24,554	12,186	-	783,971
<b>June 22, 2011</b>	46,069	314,786	440,005	-	14,057	-	814,917

**NOTES TO THE FINANCIAL STATEMENTS**  
**Year Ended December 31, 2012**

**11. PROPERTY, PLANT AND EQUIPMENT (Continued)**

In accordance with the Agreement concluded between ReSPA and the Government of Montenegro on the seat and the functioning of ReSPA in the host country ("Host Country Agreement"), the Government of Montenegro as a host country, was obliged to provide free of charge all the necessary conditions operating, including the offices of ReSPA and hotel facility, as well as the surrounding land. Under this agreement, the Government was obliged to give these properties to ReSPA for the use.

International agreement on the foundation stipulated that the Montenegrin Government gave the official premises of ReSPA and hotel facility and surrounding land for use to ReSPA free of charge for a period of seven years beginning from August 1, 2010, but after the expiration of five years, the Board of ReSPA will decide whether it will request the Government of Montenegro an extension to the usage deadline for seven years more.

From the enacting of the International Agreement on the Foundation of ReSPA to the signing of the Agreement between ReSPA and the Government of Montenegro on the seat and the functioning of ReSPA in the host country, i.e. June 23, 2011, the Directorate of Human Resources of Montenegro was appointed by the Board of ReSPA for its temporary manager.

The European Union in the end of 2010 donated IT equipment and furniture to ReSPA in the total amount of EUR 857.968. In accordance with the Decision enacted by the Board of Directors of ReSPA, Directorate for Human Resources had an obligation of taking the above mentioned equipment donated by the European Union, and the obligation to coordinate the activities on furnishing the facilities given to the use of ReSPA by the Government of Montenegro, and to ensure continuous monitoring of these facilities to their assignment to ReSPA. Based on the Decision of the Directorate dated December 6, 2012, the inventory count committee was formed comprising members of the Directorate for Human Resources and ReSPA, which conducted the annual inventory count, based on which the above mentioned equipment and furniture has been transferred on January 29, 2013 in the total amount of EUR 857,968.

Until the date of preparation of these financial statements, the handover of the above mentioned facilities was not completed between the Directorate for Human Resources and ReSPA.

As of December 31, 2012, investments in buildings - property not owned by ReSPA amounted to EUR 33,558, and referred to investment in business premises, hotel building and development of surrounding land, which the Government of Montenegro, as noted above, gave to ReSPA for usage without compensation.

Total depreciation of property, plant and equipment for the year ended December 31, 2012 amounted to EUR 227,935, out of which the depreciation of donated equipment was in the amount of EUR 171,593 and it is recognized as income of the related period (Note 5 and 16).

**12. INVENTORIES**

	December 31, 2012	December 31, 2011	(In EUR) June 22, 2011
Storehouse inventories	9,882	14,145	778
Goods in retail	1,844	2,687	3,275
	11,726	16,832	4,053

As of December 31, 2012, ReSPA has inventories in the amount of EUR 11,726 relating to food and beverage that are used by participants in the seminars, experts and trainers in the Hotel, given that trainings are organized in that way that all the participants, experts and trainers have been provided with the accommodation and food in the ReSPA.

**NOTES TO THE FINANCIAL STATEMENTS**  
**Year Ended December 31, 2012**

**13. ACCOUNTS RECEIVABLE**

	<b>December 31, 2012</b>	<b>December 31, 2011</b>	<b>(In EUR) June 22, 2011</b>
Receivables for membership fees (Contribution)			
- Republic of Albania	-	70	70
- Bosnia and Herzegovina	25	150,000	90,000
- Republic of Macedonia	797	827	90,000
	<u>822</u>	<u>150,897</u>	<u>180,070</u>
Receivables from customers:			
- domestic	13,279	10,031	7,574
- foreign	1,358	3,341	6,503
	<u>14,637</u>	<u>13,372</u>	<u>14,077</u>
Receivables from given advances	235	4,921	-
Other account receivable	-	-	1,687
	<u>15,694</u>	<u>169,190</u>	<u>195,834</u>

As of December 31, 2012 ReSPA has disclosed receivables for membership fees of member countries in the amount of EUR 822 (December 31, 2011: EUR 150,897).

Pursuant to the provisions of Article 23, Chapter IX of Agreement on Foundation of ReSPA signed in Podgorica as at November 21, 2008, all members of the signatories of the agreement are required to pay an annual fee (for the Core Budget) in the amount of EUR 120 000 per member country in 2009 or EUR 150,000 per member country for the next year.

Accordingly, in 2011 the member countries have paid a total amount of EUR 911,071, out of which EUR 299,975 was paid by the Republic of Bosnia and Herzegovina, EUR 100,000 by Montenegro, Republic of Serbia and Croatia the amount of EUR 150.000 each and Albania the amount of EUR 11,064. In 2011 the Republic of Albania has paid an amount of EUR 139,005 for the membership fee for 2012, based on which the RESPA has liabilities upon prepaid membership fees in accordance with the Agreement on the Establishment of ReSPA (note 15). In 2011 the amount of EUR 338,178 has been paid for the membership fees.

**14. CASH AND CASH EQUIVALENTS**

	<b>December 31, 2012</b>	<b>December 31, 2011</b>	<b>(In EUR) June 22, 2011</b>
Cash in hand	905	940	3,795
Gyro accounts	191,912	37,307	254,937
Foreign currency account	1,046,246	909,545	1,082,461
	<u>1,239,063</u>	<u>947,792</u>	<u>1,341,193</u>

**NOTES TO THE FINANCIAL STATEMENTS**  
**Year Ended December 31, 2012**

**15. ACCOUNTS PAYABLE**

	<b>December 31, 2012</b>	<b>December 31, 2011</b>	<b>(In EUR) June 22, 2011</b>
Payables for prepaid fees in accordance with the Agreement on the Foundation of ReSPA:			
- Republic of Albania	-	139,005	60,000
- Republic of Montenegro	-	-	60,000
- Republic of Croatia	-	-	60,000
- Republic of Serbia	-	-	60,000
	-	139,005	240,000
Payables to suppliers:			
- domestic	63,589	19,856	8,999
- foreign	56,083	60,133	10,815
	119,672	79,989	19,814
Payables to the Directorate for the Human Resources of Montenegro	-	196,398	196,398
Liabilities to employees	794	235	-
Payables under the contract on hiring experts	25,539	20,517	3,723
	146,005	436,144	459,935

Payables for prepaid membership fees in accordance with the Agreement on the Foundation of ReSPA as of December 31, 2011 amounted to EUR 139,005 and refer to the membership fee in accordance with the International Agreement on the Foundation paid in advance for 2012 by the Republic of Albania.

Payables to the Directorate for the Human Resources of Montenegro as of December 31, 2011 in the amount of EUR 196,398 refer to the liabilities ReSPA to the Directorate for the Human Resources in the amount of EUR 171,521 or the Directorate for property in the amount of EUR 24,877.

To implement the project of establishing ReSPA in accordance with the deadlines set by the European Commission, these institutions have no outstanding payables to suppliers of ReSPA from their own funds in behalf of ReSPA. As of April 26, 2012, ReSPA settled its liabilities to the mentioned institutions.

**NOTES TO THE FINANCIAL STATEMENTS**  
**Year Ended December 31, 2012**

**16. ACCRUED LIABILITIES**

	December 31, 2012	December 31, 2011	(In EUR) June 22, 2011
Provisions on:			
Received financial donation	618,249	342,499	785,518
Received donation in equipment	503,861	675,454	743,537
Accrued expenses of EC Grant implementation	-	14,700	-
Accrued accounting expenses	-	2,000	-
Implementation of ISO 9001 and HACCP	-	32,151	-
Hotel inventory maintenance	48,226	48,226	-
Building maintenance	64,302	64,302	-
Other accrued liabilities	-	15,215	-
	<u>1,234,638</u>	<u>1,194,547</u>	<u>1,529,055</u>

Changes in accrued liabilities arising from financial donations received for the year ended December 31, 2012, June 23 through December 31, 2011 and for the period from January 1 through June 22, 2011 are shown in the following table:

	Year ended December 31, 2012	Period from June 23 through December 31, 2011	(In EUR) Period from January 1 through June 22, 2011
Balance at the beginning of the period	342,499	785,518	846,896
Increase	1,242,595	-	-
Used during the period (Note 5)	<u>(966,845)</u>	<u>(443,019)</u>	<u>(61,378)</u>
Balance at the end of the year	<u>618,249</u>	<u>342,499</u>	<u>785,518</u>

Changes in accrued liabilities arising from financial donations in equipment received for the year ended December 31, 2012, June 23 through December 31, 2011 and for the period from January 1 through June 22, 2011 are shown in the following table:

	Year ended December 31, 2012	Period from June 23 through December 31, 2011	(In EUR) Period from January 1 through June 22, 2011
Balance at the beginning of the period	675,454	743,537	843,443
Depreciation for the period (Note 5 and 8)	<u>(171,593)</u>	<u>(68,083)</u>	<u>(99,906)</u>
Balance at the end of the year	<u>503,861</u>	<u>675,454</u>	<u>743,537</u>